

## Services

Viscardi Risk Consulting engages in a broad range of risk management consulting services. As an independent consultant, we provide impartial advice on a fee basis. We do not sell insurance or accept any form of commission compensation from insurance companies based on the sale of insurance products. Viscardi Risk Consulting Corp. is licensed as a consultant in general insurance by the Insurance Department of the State of New York

Recent projects have included insurance risk management program reviews, captive feasibility studies and implementation, merger & acquisition due diligence and insurance broker evaluation and selection projects.

In addition, Mr. Viscardi has recently provided an independent review of a major non-profit organization's Directors' and Officers' Liability Insurance program and provided advice to a major multinational corporation in its audit of its insurance broker's placement practices and compensation.

He has also reviewed the personal insurance programs of the owners of a mid-sized private company, as well as providing advice on the client's business insurance.

Peter G. Viscardi is a versatile executive and consultant with broad multinational management skills and experience in risk management, environmental affairs, employee safety, security, employee benefits and professional mediation.

Mr. Viscardi serves a wide range of companies, organizations and associations with focus on risk & insurance management and loss prevention & control. Mr. Viscardi is also an Associate of Hanover Stone Partners, LLC which offers a wide range of consulting and other risk services to its clients. He is also a member of the Insurance Expert Network and a Certified Professional Mediator.

Mr. Viscardi has over 30 years of risk management experience, including positions with Fortune 500 companies such as Arlen Realty Group (construction segment), Otis Elevator Company and served as the head of risk management for Studebaker-Worthington, Inc. and Fortune Brands, Inc. (formerly American Brands). He also served as a Senior Manager at Ernst & Young in its Insurance and Actuarial Advisory Services practice.

Mr. Viscardi is currently a member of the AMA Insurance & Risk Management Council, the Risk Management Committee of the Theodore Roosevelt Council of the BSA and the Society of CPCU, PLUS and ASTM International.

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## VISCARDI RISK CONSULTING CORP.

A Consulting Firm Founded In 2005 by  
Peter G. Viscardi, a Leading Risk  
Management Professional and Consultant

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A Hanover Stone Partners Associate

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### **Viscardi Risk Consulting Corp.**

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### ***Insurance Risk Management Review***

- ❖ Independent review, analysis and evaluation of insurance risk management programs, policies and procedures. Determine efficiency of insurance risk management programs, structure and personnel.
- ❖ Expert evaluation of insurance and premium financing agreements with recommendations for improvements.
- ❖ Assist in evaluation and selection of insurance broker representation.

### ***Captive Feasibility & Implementation***

- ❖ Provide captive feasibility evaluation and review for single parent and group captive solutions.
- ❖ Design captive insurance company business plans, including underwriting approach, claims management and loss prevention services.
- ❖ Represent parent organizations at licensing and compliance proceedings with insurance regulatory authorities.
- ❖ Coordinate required actuarial, accounting and legal services during evaluation and implementation process.

- ❖ Evaluate efficiency of existing captive insurance companies and provide recommendations for increased utilization, where appropriate.

### ***Mergers & Acquisitions***

- ❖ Investigate the insurance risk management programs (current and historical) of target acquisitions.
- ❖ Interview risk management and broker/agent personnel as part of due diligence process.
- ❖ Work directly for principal or through legal counsel.
- ❖ Identify coverage gaps, insolvent underwriters and exposure to additional retrospective premium adjustments.
- ❖ Presentation of findings to senior management/Board of Directors.

### ***Management Training & Development***

Developed and presented training seminars for all management levels on insurance risk management, safety and environmental affairs.

- ❖ Seminar leader for insurance courses offered by the American Management Association and the Risk & Insurance Management Society.
- ❖ Member – Disaster/Emergency Preparedness Faculty.

- ❖ Board of Directors/Senior Management Presentations
- ❖ Efficacy of Insurance Risk Management Programs/Structure/Personnel
- ❖ Captive Insurance Company Feasibility
- ❖ Merger & Acquisition Due Diligence Findings
- ❖ Professional Mediation

### ***Other Services***

- ❖ Outsourced Risk Management
- ❖ Contract Review
- ❖ Certificate of Insurance Administration
- ❖ Claims Review
- ❖ Litigation Support
- ❖ Loss Portfolio Transfers
- ❖ Personal Insurance Reviews
- ❖ Risk Management Information Systems Review
- ❖ Sarbanes-Oxley Procedures & Controls
- ❖ Emergency Preparedness/Business Continuity Planning

***Please visit our website for additional information on our credentials and services.***